



# Pool Remodeling Guide

- Is your pool tired?  
Not fun to swim anymore?
- Wondering about the  
new pool surfaces  
and what they cost?
- Curious if you can  
add some of these  
“cool new features”  
to your pool?

## Yes?

**This guide's for you!**

*Organized in an easy question-and-answer format, simply find your questions and you'll have your answers!!*

*For more information, check out our website:*

**[www.RedoYourPool.com](http://www.RedoYourPool.com)**

### Can we resurface our pool in the summer?

Yes. Many people think you cannot because of the heat. Here's the truth: you can't drain your pool in the summer if you want to KEEP your plaster; if you want to REPLACE your plaster, you can drain and remodel your pool any time during the year.

### How long will the project take?

That depends on the scope of the project and time of year. Projects take longer January-May (the busy season) and less time June-December. Now, redoing your plaster and tile take a couple weeks. Add a week for water features. Add a week for decking. Re-plumbing, pool equipment replacement and depth conversions take a week or two longer.

Wind or rain delay resurfacing work. If you want your project done for a party or event, start early.

## What are our interior surface choices?

Plaster Replacing plaster with plaster is your least expensive option (initially, not long-term), but also has the shortest life of your surface choices and is the most susceptible to staining and chemical aging. Expect to get five-seven years of good service from a new plaster surface.

**PREMIUM PLASTER** Quartz is added to standard plaster for a more stain-resistant, more durable surface than plaster alone (quartz is harder than plaster). Expect to get 10-15 years of good service from a new Premium Plaster surface.

**QUARTZ** A "Quartz Pool" has quartz aggregate added to standard plaster. Quartz is added for two reasons. First, quartz is a harder material than plaster, giving you a more stain-resistant, more durable surface than plaster alone. Second, quartz can introduce a variety of colors to your pool's surface.

Expect to get about 10-15 years of good service from a new quartz surface.

*Note: For a Quartz or Premium Plaster pool, make sure you ask the contractor what percentage of quartz they add. The higher percentage of quartz, the better.*

**PEBBLE** Pebble surfaces are known for their beauty and durability and are generally available in standard and smooth choices. Note: If you're interested in smooth pebble, make sure you check

the smoothness of each contractor's "smooth" pebble. You'll be surprised how many different degrees of "smooth" you find.

Expect to get 15-20 years of good service from your new pebble surface.

## What do the different interior surfaces cost?

For an estimate of how much each surface will cost on *your pool*, go to our website: [www.RedoYourPool.com/calculator.htm](http://www.RedoYourPool.com/calculator.htm)

Rule-of-thumb for up-front cost:

- ◆ Premium Plaster can be 15-25% higher than regular plaster.
- ◆ Quartz is about 50% higher than regular plaster.
- ◆ Pebble is about double the cost of regular plaster.
- ◆ Smooth pebble is about 15% higher than standard pebble.

Over the useful life of the surface, the list gets turned upside down.

Because pebble surfaces last 2-3 times longer than regular plaster, pebble is your least expensive surface over time. Again, go to our website to calculate the initial and annual costs for your own pool ([www.RedoYourPool.com/calculator.htm](http://www.RedoYourPool.com/calculator.htm)).

## Do we have to replace the tile too?

While many people like to update their tile when they resurface, it's not a requirement. If your tile is in good condition and you like the pattern, an interior surface can be safely put in without damage to your existing tile.

## What are our decking options?

You have three basic options: Kooldeck; acrylic coatings that mimic Kooldeck, tile, stone or brick; and real tile, stone or brick. Kooldeck can be repaired or replaced. Many people are moving to acrylic coatings, even if they want a Kooldeck look (the acrylic version is called Lace). Acrylic coatings are more durable than traditional Kooldeck and offer a variety of looks, including several styles of tile, stone and brick patterns.

Estimate your cost:  
[www.RedoYourPool.com/calculator.htm](http://www.RedoYourPool.com/calculator.htm)

Acrylic coating is about 50% higher than traditional Kooldeck. Real tile, stone or brick range from 50%-400% higher than traditional Kooldeck.

Redo a pool in 3 minutes:  
[www.RedoYourPool.com/timelapsedvideo.htm](http://www.RedoYourPool.com/timelapsedvideo.htm)

**Our great crews, a tremendous cost advantage in materials and overhead and four people in the field monitoring quality allow us to deliver value: low prices AND quality work.**



Meet our owners:  
[www.RedoYourPool.com/RogerandChris.htm](http://www.RedoYourPool.com/RogerandChris.htm)

## Will we also need new pool equipment?

Not necessarily. However, if it's time to replace your tired, old plaster, your equipment may also be old and tired. Filter and pump technology has come a long way in efficiency and effectiveness. It's worthwhile to get an opinion on the condition of your current equipment and educate yourself regarding what's available.

## We have a diving pool, but would love a play pool . . .

Depth conversions can turn a diving pool into a play pool and can add a new, fun dimension to your pool experience. Make sure the contractor you select has ample experience.

## How do we find the best contractor for the job?

Remodeling an old pool is different than building a new pool. There's real value in selecting a contractor that specializes in just doing remodels. Too often, remodels are an afterthought for companies with a big new pool business. Or a contractor wants to "fill in" with projects like yours in between the many jobs they do for one or two commercial accounts (who's the priority, your single job or the account they do 100 jobs a year for?).

Ask your friends, talk to different contractors and actually go see pools the contractors remodeled - educate yourself. We believe your choice will be clear: CDC is the best contractor for the job.

Our customers speak:  
[www.RedoYourPool.com/whatcust.htm](http://www.RedoYourPool.com/whatcust.htm)

## What new features can we add to our old pool?

There are lots of exciting new features, most of which can be added to older pools. Such as:



ACCENT BOULDERS



WATER FEATURE/BOULDERSCAPES



SHEAR DECENTS



BARBEQUES



FIREPLACES



ROLLED BOND BEAM (PEBBLE SURFACE ONLY)

## About CDC Pools, Pool Remodeling Specialists

As our name suggests, we specialize in remodeling pools. Ninety-plus percent of our business is working with people just like you-one pool at a time. We offer:

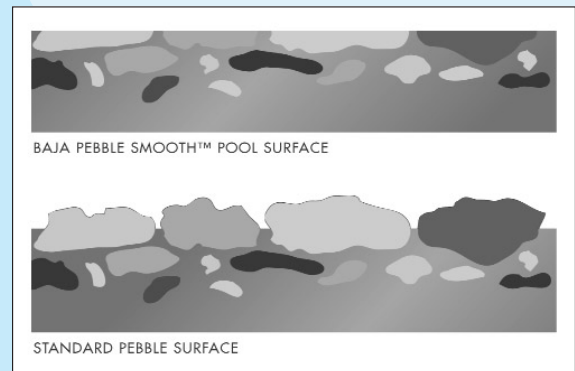
- ◆ Baja Pebble Smooth
- ◆ Baja Pebble Sheen
- ◆ Baja Pebble Standard
- ◆ 3M ColorQuartz
- ◆ Premium Plaster
- ◆ Standard Plaster
- ◆ Decking
- ◆ Water features
- ◆ Equipment replacement
- ◆ Depth Conversions
- ◆ Re-plumbing
- ◆ Barbeques & Fireplaces

We believe your choice is clear: ***CDC is the best contractor for the job because we deliver value.***

We know, if you had a nickel for every time you've heard that you'd be rich. But let us tell you why, then decide for yourself whether to believe it:

- 1** We remodel about 1,000 pools a year. We're small enough that each job is important to us, and large enough to invest in the people and equipment to do the job right.
- 2** We have two full-time foremen and two owners in the field checking jobs. One of us is in every pool. One of us will call you after your job is complete. By the way, two full-time foremen for a contractor our size is unheard of. It's one of the ways we can deliver what we promise when we promise it will be done.
- 3** We pay our crews better than just about every other pool contractor out there. We're one of the only pool contractors with a 401(k) program. We're also one of the only contractors that doesn't lay off crews during the slow season. The result: we attract and keep the top crews in the business.
- 4** We're maniacal about controlling costs (We've been called the Dell Computer of pool remodelers.). We buy material direct in bulk (for less than contractors 10 times our size!), we own our trucks and equipment, we own our construction yard and office in a trailer, not a fancy showroom. And best of all, our price to you reflects this cost model.

- 5** We use only 3M ColorQuartz, and our Quartz pools and Premium Plaster pools boast 86% quartz content.
- 6** Our Premium Plaster surface costs only 15% more than our standard plaster; a great value (and testament to our buying power).
- 7** Our Baja Pebble Smooth surface is the smoothest in the industry (compare for yourself when you shop). It's protected by two patents, nobody applies it like we do and nobody offers a smoother surface. Nobody!



- 8** We stand behind our work. Fully 40% of our work comes from customer referrals and we have a perfect record with the Register of Contractors.

**Call us for  
a quote.  
Right now  
we're offering  
no interest  
and no  
payments  
until 2004  
to qualified  
buyers.**



**www.RedoYourPool.com**

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